

AGC Health Benefit Trust

Executive Meeting
June 30, 2021

UnitedHealthcare – medical proposal

- ▶ Effective October 1, 2021
- ▶ Rate Impact: 4% decrease from current Regence medical premiums
- ▶ Growth goal: + 1,000 members in first year with UHC
- ▶ Proposal includes:
 - ▶ 4% premium negotiation fund for new business
 - ▶ Marketing budget
 - ▶ Embedded wellness solutions
 - ▶ EAP
- ▶ Takeover Logistics:
 - ▶ All groups would move to UHC effective 10/1/2021 with a rate pass
 - ▶ Groups will maintain their existing plan anniversary
 - ▶ Upon renewal with UHC, they will receive an approx. 4% reduction to their current rates

UnitedHealthcare – other considerations

- ▶ Other association relationships in Oregon
- ▶ Network
- ▶ Strategic underwriting methodology
- ▶ Broader product portfolio
- ▶ Embedded value adds (Motion, Rally, etc.)
- ▶ Broker bonus opportunity
- ▶ Enhanced partnership / leverage

Regence – 2022 medical renewal

- ▶ Current experience %
- ▶ Estimated renewal increase
- ▶ 2021 Retro premium endorsement
- ▶ Wellness program - pause

Timeline for Decision

- ▶ Our recommendation
- ▶ Decision need by date: July 9
- ▶ Legal counsel consideration